

# QUESTIONS & ANSWERS

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**HP**

## HP5-K01D

*Delta - Selling HP SMB Storage*

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- C. Unreliable remote office backup, backup window, complex disaster recovery, and archiving
- D. Unreliable remote office backup, backup window, disaster recovery, and slow restore

**Answer:** B, D

**QUESTION:** 43

Which HP storage product provides customers with the lowest cost shared storage solution?

- A. HP StoreVirtual 4000
- B. HP StoreOnce
- C. HP EVA 6000
- D. HP 3PAR StoreServ 7000

**Answer:** A

**QUESTION:** 44

How can HP StoreOnce Products quickly backup multiple systems?

- A. By using high bandwidth LANs
- B. By accepting multiple backup streams concurrently
- C. By discarding unwanted data
- D. By storing 20x the data on disk

**Answer:** B

**QUESTION:** 45

Hp StoreEasy is Efficient and Highly Available and provides many other features. Which additional feature is regarded as key for your customers?

- A. Simple Management
- B. Cost Effective Performance
- C. Easy Integration
- D. Security

**Answer: D**

**QUESTION: 46**

Which statement describes one of the key business benefits of Exchange?

- A. This version of Exchange enables administrator controlled replication of data, which can minimize disruptions dramatically and spare organizations from data loss
- B. It allows user to share screens and reduces the need for costly internal face-to-face meetings
- C. Exchange mailbox size can be very much larger, which substantially reduces the need for costly IT admin time to manage mailbox sizes
- D. Exchange eliminates all help desk costs by enabling users to perform all tasks that would normally require a help desk call

**Answer: C**

**QUESTION: 47**

Which HP storage product is designed for flexible file and application storage and can scale from hundreds to thousands of users?

- A. HP 3PAR StoreServ
- B. HP StoreAll
- C. HP StoreEasy
- D. HP MSA

**Answer: C**

**QUESTION: 48**

On which type of architecture are SMB customers typically seeking to deploy their Exchange environments?

- A. One that reduces native managed archive solutions and the proliferation of unmanaged .pst files
- B. One that mesh-active 8 controller node design to handle diverse and unpredictable workloads typical of multi-tenant cloud environments
- C. One that provides a low entry option yet provides initial capacity to control spikes in business operations

D. One that enables the customer to start small and grow the number and size of mailboxes affordably, non-disruptively, and all within the same infrastructure

**Answer:** D



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